

Interview Questions

IN-Store Sales Representative

Name: _____

Date: _____

Interviewed by: _____

Begin Interview by reviewing the job description and schedule requirements.

- 1) Tell me about your self and your employment background.

- 2) Do you have any specific experience which would assist you in the role that has been described to you?

- 3) Why did you apply for this position?

- 4) What would your previous supervisor at your last job say would be the top three qualities you bring to the position?

- 5) What would be a couple areas your previous supervisor would say you need to work on?

- 6) What was the hardest thing you had to deal with in your last job?

- 7) Tell me of a time when you dealt with an irate customer. What happened? How did you respond?

- 8) Describe the schedule. What is your availability? If offered a position when would you be able to start?

9) Do you have any horticultural or garden center merchandising experience?

10) Do you have reliable transportation? Can you get here in the hours that have been described during this interview?

11) Why should Jeffery's hire you?

12) Do you have any questions for me?

If you feel that its someone you want to hire;

- 1) Advise them of the need to get steel toed shoes
- 2) Ask them if they are available for orientation () time /day.
- 3) Ask them if they have any friends or family that would be interested in the job.
- 4) Ask if they brought any references.

Hire : YES NO Maybe

Comments:

Signature: _____